# Realcomm

# Summer Marketplace Buyer's Guide

Explore hundreds of products & services from leading industry solution providers at realcomm.com/marketplace



Enterprise Building Technology – 3 Real Estate Services & Solutions – 10 Smart Buildings & Operations – 18 Workplace Strategy & Design – 28





Drive better decisions with connected asset management

# IMPROVE OPERATIONS, GAIN VISIBILITY, REDUCE COSTS

- **Improve** property maintenance and tenant satisfaction
- **Streamline** budgeting and ensure forecast accuracy

- **Ensure** construction projects are completed on time and on budget
- **Simplify** property valuations and visualize asset performance

	B martenet		1.5			14.89	Cont on the		20.26M
	interest in the second	1.000	terms.	No. of Concession, Name	-	( <b>1</b>	-	last tester	
	No. of Concession, Name	Anna anna	-		-	train *gg			Robert Land Handle or some
			-	8,0040	****		+		artes (
-	1111	- 10 m	And and a second	1.000	****	11117 MB	-		
and beam	Strephene:	w	11.112	8.00.00		10001000 EEE	-		
-	in frame	122	An other		-	transfer all	-		
-	Second Second	And in case	Ar 100		*****	10017- E12	-		
an bian PT	internal in	100 cm			1.10.10	Anna and an and and and and an	1		
-	And Angles .	1000	1000				Sec.		
	<u> </u>	an Multi-		-	-	Access tax. \$12000	-		The second se
-		and and a second		****	and the	Acceptant Manipation Sections Sectors	-		( <del>2112</del> )

# MAXIMIZE REVENUE & INSIGHT ACROSS THE ASSET LIFECYCLE

Leverage powerful built-in automation and a single source of reliable real-time data. Greater insight, streamlined workflows and more accurate forecasting will give your team confidence to make better decisions.



(800) 866-1144 Learn with us at yardielevate.com Get the details





CBRE Project Management

Nick Holzworth, Managing Director | Portfolio Technology nick.holzworth@cbre.com 415.265.2736 https://www.cbre.com/

CBRE's Portfolio Technology group helps our clients select, implement & support the right suite of technologies to support their evolving workplaces & portfolios.



## CohnReznick Enterprise Data | Analytics |AI | ML

Paul Ricci, Partner, Enterprise Applications Leader

paul.ricci@cohnreznick.com 732-266-6433 https://www.cohnreznick.com/

CohnReznick helps organizations optimize performance, manage risk, and maximize value through associated firms operating under the CohnReznick brand.



MRI Software, LLC ERP

Nicholas Frank, Senior Marketing Director nicholas.frank@mrisoftware.com 216.825.6706 http://www.mrisoftware.com

MRI Software is a leading provider of real estate software solutions that transform the way communities live, work and play.



Quantra Technology Solutions Investment Management and Reporting Payables | Receivables Property Accounting | Management

Ganesh Kanagaraj Founder and CEO ganesh@quantratech.com 3473950369 https://quantratech.com/

Quantra integrates tech and financial data to boost business success, streamlining IT and data management to save time, cut costs, and enhance competitiveness.



### RealFoundations Process Automation Property Accounting | Management

Savannah Goldenberg, Presence Manager savannah.baron@realfoundations.net 9492514145 http://www.realfoundations.net

RealFoundations is a global professional services firm focused on helping real estate companies in all market sectors make smarter, more profitable decisions.



Yardi ERP

**Brian Sutherland, Industry Principal** brian.sutherland@yardi.com 800.866.1144 x. 1883 http://www.yardi.com

Yardi<sup>®</sup> develops and supports industry-leading investment and property management software for all types and sizes of real estate companies. Visit yardi.com.



### Don Goldstein, President and CISO don.goldstein@5qcyber.com 470.299.9542 https://www.5qpartners.com

5Q provides the full spectrum of technology solutions. We supply enterprise-level support that maximizes network security, connectivity and efficiency.



### Apex Tigre Process Automation Property Accounting | Management

**Rohan Bulchandani, Founder** marketing@retransform.com 214.358.4330 https://www.apexgroup.com/technology-platforms/apex-tigre/

Apex Tigre delivers proptech solutions, digital platforms, and managed services tailored to commercial, retail, residential, and corporate real estate.



Alternatives

### Alpha Alternatives (formerly Lionpoint Group) Enterprise Architecture Enterprise Data | Analytics |AI | ML Investment Management and Reporting

Julie Miner, Senior Partner jminer@lionpointgroup.com https://alternatives.alphafmc.com/

Alpha Alternatives is a global advisory firm with a unique focus on the alternative investments industry.



# Altus Group Investment Management and Reporting

### Aviva Fink, Vice President, Global Marketing contact-us@altusgroup.com 713-621-4343 https://www.altusgroup.com/

Leading-edge technology, advanced analytics and deep industry expertise: the on-demand asset, portfolio and fund intelligence you require to maximize outcomes.



# Bottomline Payables | Receivables

Jennifer Shaw, Director of Marketing jshaw@nexussystems.com

703-524-1301 https://www.bottomline.com/us

Bottomline helps businesses transform the way they pay and get paid.



Cherre Enterprise Data | Analytics |AI | ML

Kira Swain, VP of Marketing kira@cherre.com 1234567890 https://cherre.com/

Cherre's award-winning real estate data platform empowers customers to make better investment and underwriting decisions with a single source of truth.



DealSumm Debt | Treasury

Assaf Morag, Founder 650-544-7320 assaf.morag@dealsumm.com https://www.dealsumm.com/

DealSumm is a technology company that empowers its customers to automatically, rapidly & reliably extract the terms, conditions & fine print hidden in contracts.

# DOMAIN 6 DIGITIZING YOUR BUSINESS

### Domain 6 ERP

John Mess, Director of Business Development

John.mess@domain6inc.com +1 612 323 4242 http://www.domain6inc.com

Domain 6 Inc. revolutionizes the real estate industry tech by harnessing robust capabilities of the Microsoft Power Platform & Dynamics 365 and its AI Copilots.



### KODE Labs Cloud Services Enterprise Data | Analytics |AI | ML

**Ben Dwyer, SVP of Global Sales** bendwyer@kodelabs.com https://kodelabs.com/

KODE Labs transforms the built environment through KODE OS, an open enterprise platform that seamlessly integrates building management, IoT, and operational systems.

# 

### LoanBoss Debt | Treasury

Dan Roehl, Chief Revenue Officer daniel.roehl@loanboss.com

2162725898 http://www.loanboss.com

Debt Management Platform: -Loan Abstracts -Live Interest Rates -PMS Integration -Covenant Calculations and Projections -Lender Compliance -Term Sheet Analysis



# Group9 Communications Cloud Services

Paulina Roberts, VP of Business Development proberts@group9com.com 6784038863

https://www.group9com.com/

We help companies find the right technology solutions to meet their business objectives while providing significant savings and support.



# NTrust Infotech Document Management

**Rick Platzek, CMO** rplatzek@ntrustinfotech.com 562.207.1610 http://www.ntrustinfotech.com

NTrust, a global provider of lease administration solutions and back office services, is a proven partner to provide speed and accuracy in lease data activities.



# **Open Box Software** Process Automation

**Brendan Canny, Managing Director, North America** bcanny@openboxsoftware.com +1 917 677 1460 http://www.openboxsoftware.com

We deliver software and services to the Real Estate industry.



### PredictAP, Inc. Payables | Receivables Process Automation

## Stephen Farrell, VP of Sales

sfarrell@predictap.com 5613440818 http://www.predictap.com/

PredictAP is an AI-powered invoice capture solution built for real estate AP. It saves time by eliminating manual data entry from invoice ingestion and coding.



### PRODA Investment Management and Reporting Property Accounting | Management

# Zach Toubman, Mr

ztoubman@proda.ai +44 (0) 203 740 3766 http://proda.ai/

PRODA automatically converts any rent roll data (Excel, PDFs, Yardi, MRI...) into the format you need. Used by Blackstone, Hines, Starwood, and 150+ other companies.



Prophia Document Management Enterprise Data | Analytics |AI | ML

### Kala Halbert, Director of Marketing

kala@prophia.com 8002733283 https://www.prophia.com/

Prophia's AI powered lease abstraction delivers real-time insights for CRE, improving portfolio management, enhancing data accuracy, and reducing operational risk



## Proxet Enterprise Data | Analytics |AI | ML

Gabriel Safar, Head of Real Estate Solutions

gabriel.safar@proxet.com 857-437-5450 http://www.proxet.com/

Proxet is a full-service data, AI, and custom software development firm serving clients looking to apply cutting-edge technology to the built world.

# • REALPAGE

## RealPage, Inc. Property Accounting | Management

John Orrico, Vice President John.Orrico@RealPage.com (972) 820-3652 https://www.realpage.com/investment-management

RealPage is a leading global provider of software and data analytics to the real estate industry.

# RELTY share

## REALTY|share Document Management

Kevin Abel, Co-Founder

kabel@realtyshare.net http://realtyshare.net/realcomm/

REALTY|share, a SharePoint solution that allows real estate owners and property managers to efficiently store and access propertycentric documents in property sites.

# REDIRECT

### **REdirect** Budgeting & Forecasting Document Management

Lauren Wetzel, Principal Iwetzel@redirectinc.com 212.220.8601 http://www.REdirectConsulting.com

A provider of consulting solutions including systems selection, implementation, customization, conversion and support for leading applications including MRI and Yardi.



# TermSheet Debt | Treasury

**Chen Ben-Eliyahu, VP, Business Development** chenb@sepiocyber.com +1 240-660-8690 https://sepiocyber.com/

TermSheet's powerful productivity tools help real estate teams execute deals more efficiently through seamless collaboration, streamlined workflows.



REstack ERP Investment Management and Reporting

## Robert Lieberman, President

rlieberman@restack.com 917-545-4889 http://www.restack.com

Providing Expert Advice and Support on Strategic, Management and Technology Challenges for Real Estate Investors, Owners, and Operators.



Sepio Cybersecurity (IT) Risk Management

### Chen Ben-Eliyahu, VP, Business Development chenb@sepiocyber.com +1 240-660-8690

https://sepiocyber.com/

Sepio trafficless solution provides the ultimate visibility to any connected HW asset - protecting against data breaches and making sure your CMDB is UpToDate.



## Tridium Cloud Services

Therese Sullivan, Customer Marketing Leader

Therese.sullivan@tridium.com 804-762-3121 http://www.tridium.com

Tridium is a global leader in business application frameworks that have fundamentally changed the way devices and systems connect.

# YAVICA

## YAVICA ERP

Mads Sørensen, CEO sales@yavica.com +45 22 88 00 00 http://www.yavica.com/

YAVICA offers global real estate management for commercial and residential properties via Microsoft Dynamics 365, ensuring complete lifecycle control.

# 

# SMART BUILDINGS START WITH Smarter betweeks.

Future-ready connectivity isn't just a tenant perk it's a property differentiator. With scalable Wi-Fi, private networks, and DAS, you can modernize your portfolio without upfront capital. Flexible financial models. Long-term value. No compromise.

Whether you manage a single asset or a national portfolio, our networks scale with your vision. From Class A towers to mixed-use developments, we deliver the connectivity foundation that keeps your properties future-ready.

LEARN MORE AT BOLDYN.COM 🛛



### BearCom IT Management & Services

# Viren Parikh, Director of Business Development viren.parikh@bearcom.com

(972) 795-4480 https://bearcom.com/

BearCom delivers a powerful, future-proof alternative to traditional DAS with Ericsson's advanced Radio Dot System—an innovative, high-efficiency solution.



## CohnReznick Consulting/Implementation/Advisory

# Paul Ricci, Partner, Enterprise Applications Leader

paul.ricci@cohnreznick.com 732-266-6433 https://www.cohnreznick.com/

CohnReznick helps organizations optimize performance, manage risk, and maximize value through associated firms operating under the CohnReznick brand.



## Power Design Construction

#### https://www.powerdesigninc.us/

Power Design is a leading design build contractor working with developers and builders on complex projects, delivering services across multiple trades.



Quantra Technology Solutions Investment Management and Reporting Payables | Receivables Property Accounting | Management

Ganesh Kanagaraj|Founder and CEO| ganesh@quantratech.com 3473950369 https://quantratech.com/

Quantra integrates tech and financial data to boost business success, streamlining IT and data management to save time, cut costs, and enhance competitiveness.



RealFoundations Process Automation Property Accounting | Management

Savannah Goldenberg, Presence Manager savannah.baron@realfoundations.net 9492514145 http://www.realfoundations.net

RealFoundations is a global professional services firm focused on helping real estate companies in all market sectors make smarter, more profitable decisions.



Alternatives

## Alpha Alternatives (formerly Lionpoint Group) Consulting/Implementation/Advisory

### Julie Miner, Senior Partner jminer@lionpointgroup.com https://alternatives.alphafmc.com/

Alpha Alternatives is a global advisory firm with a unique focus on the alternative investments industry.



## Altus Group Valuations

Aviva Fink, Vice President, Global Marketing contact-us@altusgroup.com 713-621-4343 https://www.altusgroup.com/

Leading-edge technology, advanced analytics and deep industry expertise: the on-demand asset, portfolio and fund intelligence you require to maximize outcomes.



## Atlas Global Advisors Consulting/Implementation/Advisory

Anthony Nazzaro, Executive Managing Director anazzaro@atlasglobaladvisors.com 908.531.7053 https://www.atlasglobaladvisors.com/

Atlas Global Advisor"s mission is to build business value by increasing revenue, decreasing expenses, managing risk and enhancing culture for our clients.

# **Deloitte.**

# Deloitte Consulting/Implementation/Advisory

https://www2.deloitte.com/

Deloitte drives progress. Our firms around the world help clients become leaders wherever they choose to compete.



# EY Consulting/Implementation/Advisory

https://www.ey.com/

EY is a global leader in assurance, tax, transaction and advisory services.



## Five Rivers IT, Inc. IT Management & Services

### Sarabjit Singh, CEO

Sarab@fiveriversit.com 6465566571 http://www.fiveriversit.com

Compliance & Security focused IT Solutions company providing REIT's with business-focused IT services to optimize operations, manage risk & deliver measurable value



# INTERNATIONAL

## Michael Baker International Architectural

**Fred Gordy, National Practice Lead - Building Cybersecurity** fred.gordy@mbakerintl.com 404-906-3004 http://www.mbakerintl.com/

Michael Baker International is a leading provider of engineering and consulting services with more than 80 years of legacy of expertise, experience, and innovation.



## Group9 Communications IT Management & Services

### Paulina Roberts, VP of Business Development proberts@group9com.com 6784038863 https://www.group9com.com/

We help companies find the right technology solutions to meet their business objectives while providing significant savings and support.



### JLL Consulting/Implementation/Advisory

Nicole Briggs, VP, Marketing Director JLLTechSolutions@am.jll.com 214 777 5139 http://www.us.jll.com/united-states/en-us/technology-solutions/

JLL is a leading professional services firm that specializes in real estate and investment management.



## Newcomb & Boyd Consulting/Implementation/Advisory

http://www.newcomb-boyd.com/

Engineers solve things. It's what we do. In fact, at Newcomb & Boyd, we believe our purpose is to provide engineering solutions to shape the world.



# Proxet IT Management & Services

http://www.newcomb-boyd.com/

Proxet is a full-service data, AI, and custom software development firm serving clients looking to apply cutting-edge technology to the built world.

# REDIRECT

## REdirect Consulting/Implementation/Advisory

## Lauren Wetzel, Principal

Iwetzel@redirectinc.com 212.220.8601 http://www.REdirectConsulting.com

A provider of consulting solutions including systems selection, implementation, customization, conversion and support for leading applications including MRI and Yardi.



## REstack Consulting/Implementation/Advisory

### Robert Lieberman, President

rlieberman@restack.com 917-545-4889 http://www.restack.com

Providing Expert Advice and Support on Strategic, Management and Technology Challenges for Real Estate Investors, Owners, and Operators.



# Relay Human Cloud Talent Recruitment

*Michael Pariza, President* michael@relayhumancloud.com 214-217-9926

https://www.relayhumancloud.com/

Relay uses technology to provide staff augmentation, giving companies access to global talent and new markets while creating positive impact for your business.



VTS Leasing

https://www.vts.com/

VTS centralizes all of your critical data and workflows, empowering you to attract, convert and retain your most valuable assets – tenants.

# MAKING REAL ESTATE RUN BETTER **TODAY, TOMORROW, AND BEYOND.**



# Since 2000, RealFoundations' proven frameworks and cutting-edge innovation have guided the real estate industry—paving the way for the next era of success.

With over 400 employees thriving, 500 clients empowered, and more than 2,700 projects successfully delivered—we're just getting started.

For 25 years, we have been helping real estate run better by driving efficiency, growth, and lasting impact. Partner with the unmatched expertise of RealFoundations to shape the future of your business.





# 

## Airtower Networks 5G | CBRS | DAS | In Building Wireless

### Brandon Harris, Account Director bharris@airtower.com 203-675-7331 http://airtower.com

Airtower Networks offers custom-designed 5G Cellular, Public Safety, & Private LTE networks for commercial facilities & Smart Buildings as a subscription service.



BearCom 5G | CBRS | DAS | In Building Wireless Fire, Life, Safety IoT (including sensors, meters etc.) System Integration Wired and Wireless Building Networks

Viren Parikh, Director of Business Development viren.parikh@bearcom.com (972) 795-4480 https://bearcom.com/

BearCom delivers a powerful, future-proof alternative to traditional DAS with Ericsson's advanced Radio Dot System—an innovative, high-efficiency solution.



CBRE Digital Twins | BIM

Nick Holzworth, Managing Director | Portfolio Technology nick.holzworth@cbre.com 415.265.2736 https://www.cbre.com/

CBRE's Portfolio Technology group helps our clients select, implement & support the right suite of technologies to support their evolving workplaces & portfolios.



# Intelligent Buildings BAS

**Tom Shircliff, Principal** tom@intelligentbuildings.com 704-759-2710 http://www.intelligentbuildings.com

IntelligentBuildings<sup>®</sup> offers portfolio-wide cybersecurity site assessments and services. Since 2004, we are the most trusted and experienced name in Smart Buildings.



Lynxspring BAS

*Marc Petock, Chief Marketing & Communications Officer marc.petock@lynxspring.com 816-347-3500 http://www.lynxspring.com* 

Lynxspring develops, manufactures and distributes edge-to-enterprise solutions for smart buildings. The company's solutions are deployed in thousands of buildings.



# Quantra Technology Solutions System Integration

Ganesh Kanagaraj Founder and CEO ganesh@quantratech.com 3473950369 https://quantratech.com/

Quantra integrates tech and financial data to boost business success, streamlining IT and data management to save time, cut costs, and enhance competitiveness.



Wesco BAS Digital Twins | BIM IoT (including sensors, meters etc.) Network OT and Telemetry Data | Analytics | AI | ML Physical Security

**Brad Stevens, Vice President of IoT and Platform Sales** brad.stevens@wescodist.com 412-454-2200 https://www.wesco.com/entrocim

Our mission is to build, connect, power and protect the world. We meet your business challenges with innovation and solutions that keep our world running smoothly.



## Aditum Connect Inc. Network

Brian Higgins, Founder & CEO

brian@aditumconnect.com 2038428520 http://www.aditumconnect.com

Aditum is designed to bring internet service into Multi-Tenant Buildings, and cater to the needs of owners, while creating and driving new revenue to the property.



## Airwavz Solutions 5G | CBRS | DAS | In Building Wireless

Ron Proleika, VP Marketing ron.proleika@airwavz.com 1-833-AIRWAVZ http://www.airwavz.com

Airwavz provides innovative in-building wireless solutions for commercial buildings, ensuring exceptional cellular service for all who work at or visit your property



Andorix Inc. IoT (including sensors, meters etc.)

*Aleshia Ing* andxmarketing@andorix.com https://www.andorix.com/

Andorix is a smart building enabler and systems integrator for real estate properties. We provide the digital infrastructure to optimize building operations.



Apex Tigre Digital Twins | BIM

**Rohan Bulchandani, Founder** marketing@retransform.com 214.358.4330 https://www.apexgroup.com/technology-platforms/apex-tigre/

Apex Tigre delivers proptech solutions, digital platforms, and managed services tailored to commercial, retail, residential, and corporate real estate.



Archidata Digital Twins | BIM Facilities Management

## Louise Morgan, EVP and Partner

Imorgan@archidata.com 212-634-6408 https://www.archidata.com/en/index.html

Archidata is the most innovative software for the on-going management of data, drawings and digital twins.

# ılıılı cısco

### Cisco Systems Network

https://www.cisco.com/

Cisco (NASDAQ: CSCO) is the worldwide technology leader that securely connects everything to make anything possible.



**Boldyn Networks** 5G | CBRS | DAS | In Building Wireless IoT (including sensors, meters etc.) Wired and Wireless Building Networks

### Monnie Johnson, SVP, Wireless Solutions monnie.johnson@boldyn.com 949-515-1500

https://www.boldyn.com/us

Boldyn Networks is one of the world's largest neutral host providers, delivering the advanced shared network infrastructures needed for a smart & sustainable future.



Clockworks Analytics

*Michael Ferrigno, Marketing* mferrigno@clockworksanalytics.com (857) 259-4078 https://clockworksanalytics.com

Clockworks" building analytics platform continuously monitors HVAC performance, identifying top opportunities to reduce costs + improve energy, maintenance, and IA.



### Bueno FDD

hello@buenosystems.com.au http://www.buenosystems.com.au/

Bueno helps teams harness the power of Smart Building Analytics to realize a more sustainable future by centralizing building management at scale.



Cochrane Supply BAS

https://www.cochranesupply.com/

Cochrane Supply & Engineering is a leading Industrial IoT & Building Controls supplier representing 50+ manufacturers including Honeywell, Johnson Controls, Tridium.

# Integration

III. WILLIAM

1904

155

at it all

R

# Equipment Control

1

# Data Management

MD/SPR

Interoperability

# Open Solutions

# Universal control

One Platform. Many Possibilities.

1 (877) 649-5969

10

www.lynxspring.com

www.lynxspring.com/contact-us



## Communication Technology Services (CTS) 5G | CBRS | DAS | In Building Wireless

## Susanne Hale, Director, Marketing

shale@cts1.com 7039270863 http://www.cts1.com/

CTS provides in-building and campus connectivity solutions for enterprises and mobile network operators, solving and managing the most complex networking challenges.



Water Management Solutions

## Connected Sensors IoT (including sensors, meters etc.)

Simon Brunet, Founder & President simon.brunet@connectedsensors.ca 4164538938 http://connectedsensors.com

Developer of green technology and leader in the water monitoring and conservation space, Connected Sensors is an unrivalled trailblazer in sustainable technology.



# Delta Electronics Energy (general)

ib.sales.us@deltaww.com http://www.delta-americas.com/en-US/index

Delta Electronics is a global leader in power management & energy efficiency solutions, driving innovation and sustainability for industries to optimize performance.



# Digitectura Technologies Private Limited Energy (general)

### Bimal Desai, Co-Founder

bimal@grydsense.com 9845033816 https://www.grydsense.com/

The GrydSense suite of IoT products delivers value to both SMART buildings and SMART cities.

# DISTECH CONTROLS

Distech Controls BAS

http://www.distech-controls.com

Distech Controls provides unique building management technologies and services that optimize energy efficiency and comfort in buildings.



# EnOcean IoT (including sensors, meters etc.)

https://www.enocean.com/en/

EnOcean - self-powered Internet of Things EnOcean GmbH is the developer of the patented energy harvesting wireless technology marketed under the Dolphin brand.

# FL<sup>^</sup>SH

## FLASH Smart Parking

Jeff Johnson, VP of Enterprise Sales Jeff.Johnson@flashparking.com 773-490-5809 https://www.flashparking.com/

FlashParking is powering the transformation of isolated parking assets into connected mobility hubs with FlashOS, the first Mobility Hub Operating System.



## HALO Networks 5G | CBRS | DAS | In Building Wireless

Tom Gotuzzo, SVP National Accounts Tom.Gotuzzo@HALONetworks.com 425-442-1630

http://www.halonetworks.com

HALO Networks is the industry leader in 5G DAS deployment, wireless infrastructure and next generation in-building and outdoor mobile wireless networks.



Georgia-Pacific Environmental Sustainability Facilities Management IoT (including sensors, meters etc.) Maintenance

**Rex Moon, Sr. Director Sales, Connected Solutions** rexford.moon@gapac.com 7573900611 https://www.gppro.com

Georgia-Pacific is an American pulp and paper company, and is one of the world"s largest manufacturers and distributors of tissue, paper, toilet and paper towel.



# Group9 Communications Network

Paulina Roberts, VP of Business Development proberts@group9com.com 6784038863 https://www.group9com.com/

We help companies find the right technology solutions to meet their business objectives while providing significant savings and support.



### Honeywell BAS

https://www.honeywell.com/us/en

At Honeywell, we're transforming the way the world works, solving your business's toughest challenges. Learn how we can drive your sustainability.



# Intelligent Riser Wired and Wireless Building Networks

Greg Jones, President gjones@montgomerytech.net 844.824.0100

http://www.riser.com

The manager for some of the nation's premier office building owners. We work with landlords nationally to ensure that building technology meets their current needs.



## Mecho BAS

# David Robinson, Director of Automation

david.robinson@mechoshade.com 347.598.0138 https://www.mechoshade.com/

Mecho, founded in 1969, leads in innovative window coverings. We offer high-quality solar protection and sustainable, tailored shading solutions for diverse needs.

# Вмнт

# MHT Technologies Lighting

Akram Khalis, CEO ak@mht-technologies.com (718) 524-4370 https://mht-technologies.com/

MHT Technologies is known for its flagship product, Inspextor offers businesses seamless integration, scalability, and enhanced energy efficiencies.



# Milesight IoT (including sensors, meters etc.)

iot.sales@milesight.com 86-592-5085280 http://www.milesight.com/

Milesight is a leading provider of innovative IoT and security products.

# molex

### Molex Wired and Wireless Building Networks

https://www.molex.com/en-us/home

Molex is a global electronics leader committed to making the world a better, more-connected place.



## Monnit Corporation IoT (including sensors, meters etc.)

Nick Mecham, VP, Business Development nickm@monnit.com 8015615555

https://www.monnit.com/

Monnit bridges the gap between industry & technology through the IoT, by empowering businesses with low-cost, simple sensor solutions to monitor anything.

# NANTUM AI

Nantum AI Energy (general) HVAC Sustainability | Carbon Accounting | Renewables

Lauren Long, VP, Brand & Marketing llong@prescriptivedata.io 212-284-8404 http://www.nantum.ai

Nantum AI is an award-winning, integrated energy platform that empowers buildings with actionable building insights, intelligent recommendations and automation.

# neeve

### Neeve Cybersecurity (OT) IoT (including sensors, meters etc.) OT and Telemetry Data | Analytics | AI | ML

### Charles Stucki, Head of Marketing

charles@neeve.ai| +19492755397 http://www.neeve.ai

Neeve is a smarter technology foundation for intelligent buildings, deployed by leading companies around the world.

# **]** proxet

### Proxet OT and Telemetry Data | Analytics | AI | ML

### Gabriel Safar, Head of Real Estate Solutions

gabriel.safar@proxet.com 857-437-5450 http://www.proxet.com/

Proxet is a full-service data, AI, and custom software development firm serving clients looking to apply cutting-edge technology to the built world.

# NOKIA

Nokia 5G | CBRS | DAS | In Building Wireless Network Wired and Wireless Building Networks

**Rich Hofstra** rich.hofstra@nokia.com https://www.nokia.com/

At Nokia, we create technology that helps the world act together.



## Panduit Network

# Darryl Benson, Solutions Development Manager

*dsb@panduit.com* 708.532.1800

http://www.panduit.com/Solutions/ConnectedBuildings/index.htm

Panduit provides structured cabling solutions for commercial properties.

# Realcomm

#### Realcomm 5G | CBRS | DAS | In Building Wireless Waste Water

Lisa Woods, VP, Strategy & Business Development lwoods@realcomm.com 919.285.2368 https://www.realcomm.com

Realcomm is a worldwide research and event company at the intersection of commercial real estate, corporate real estate, automation, and technology.



## Schneider Electric Energy (general)

Allison Huffman, Strategic Marketing Director

allison.huffman@se.comall 978.494.7218 http://www.se.com

Schneider's purpose is to empower all to make the most of our energy and resources, bridging progress and sustainability for all, we call this Life Is On.



Sepio Cybersecurity (OT)

Chen Ben-Eliyahu, VP, Business Development

chenb@sepiocyber.com +1 240-660-8690 https://sepiocyber.com/

Sepio trafficless solution provides the ultimate visibility to any connected HW asset - protecting against data breaches and making sure your CMDB is UpToDate.



### SkyFoundry BAS

John Petze, Partner john@skyfoundry.com 804-545-3116 http://www.skyfoundry.com

SkyFoundry's SkySpark analytics platform automatically analyzes building, energy and equipment data to identify issues, and opportunities for improved performance.

# SIEMENS

Siemens BAS

Dennis Thompson, Director, Business Development dennis.thompson@siemens.com 510-589-0054 http://www.siemens.com

Since 1847 Siemens has empowered customers to transform their businesses, so that they can impact the world.



Sinclair Digital Digital Twins | BIM

Matt Conger

matt@sinclair-digital.com 8172554015 https://sinclair-digital.com/

We are a design and implementation firm pioneering sustainable and intelligent buildings with a primary focus on DC Power and Microgrids, Building Controls and more.



## Strato Automation BAS

Kelle Donohue, VP Global Sales & Marketing

k.donohue@stratoautomation.com 239.888.5122 https://stratoautomation.com/

Strato Automation delivers building automation solutions, supporting BACnet protocol, offering open data access, and easy-to-use hardware and software.



# The Building People Facilities Management

https://thebuildingpeople.com/

The Building People integrate technology, buildings, and people to deliver the future of the built environment, today.

# TOSIBOX

Tosibox BAS Cybersecurity (OT) Network

Tanner Tasker, Senior National Sales Manager tanner.tasker@tosibox.com 972-600-8660 https://www.tosibox.com/

Tosibox - Safeguarding Critical OT Environments with a Purpose-Built Cybersecurity Platform.

# TRIDIUM

## Tridium BAS

**Therese Sullivan, Customer Marketing Leader** Therese.sullivan@tridium.com 804-762-3121 http://www.tridium.com

Tridium is a global leader in business application frameworks that have fundamentally changed the way devices and systems connect.



### Visitt Facilities Management Work Orders

**Roei Friedberg, VP Sales and Partnerships** roei.friedberg@visitt.io 302-397-4703 https://visitt.io/

Al-Driven Building Operations Platform that empowers property teams by centralizing all CRE operations in one place.



wtec, Inc. IAQ IoT (including sensors, meters etc.) Lighting

Tim Miscovich, CCO sales@wtec.io (408) 824-9949 https://wtec.io/

smartengine provides the intelligent infrastructure for your building to be smart and sustainable.

# **BARCON** SMART BUILDINGS START WITH RELIABLE WIRELESS.



sis s

# 

YEARS NATIONWIDE SYSTEMS INTEGRATION

# ERICSSON 📕

YEARS GLOBAL TELECOMMUNICATIONS EXPERTISE

封憲

1145

# WITH BEARCOM'S NEUTRAL HOST SOLUTION, YOU CAN:

THE REAL PROPERTY AND INCOME.



# ENSURE COMPLIANCE

with public safety mandates like FirstNet, NFPA, and IFC codes



# FUTURE-PROOF YOUR PROPERTY

with scalable infrastructure built for 5G and beyond



# ELIMINATE DEAD ZONES

and improve mobile performance for every major carrier



**ENHANCE LEASING VALUE** by positioning your building as a connected, tech-forward space

# NOT YOUR TRADITIONAL DAS.

BearCom leverages Ericsson's **RADIO DOT SYSTEM** to deliver reliable, carrier-grade, and future-proof in-building neutral host cellular solutions tailored to meet the needs of your building and tenants. Together, we offer a unique alternative to traditional DAS implementations.

Contact us today to start the conversation.

# **CONTACT US:**



(972)795-4480

- NetworkSolutions@BearCom.com
- 80+ Locations Across North America

www.BearCom.com

# BEARC

# **ALWAYS**ON



# **WORKPLACE STRATEGY & DESIGN**



CBRE Corporate Real Estate Data/Analytics/AI/ML IWMS Portfolio Optimization Workplace Design | Strategy

### Nick Holzworth, Managing Director | Portfolio Technology nick.holzworth@cbre.com

https://www.cbre.com/

CBRE's Portfolio Technology group helps our clients select, implement & support the right suite of technologies to support their evolving workplaces & portfolios.



### CohnReznick Corporate Real Estate Data/Analytics/AI/ML

# Paul Ricci, Partner, Enterprise Applications Leader paul.ricci@cohnreznick.com

732-266-6433 https://www.cohnreznick.com/

CohnReznick helps organizations optimize performance, manage risk, and maximize value through associated firms operating under the CohnReznick brand.

# DEALPATH

Dealpath Portfolio Optimization

### Shazia Razzaq, Marketing Specialist shazia.razzaq@dealpath.com http://www.dealpath.com

Dealpath is the leading cloud-based deal management platform for institutional real estate investment acquisitions, development projects, and financing deals.

# **WORKPLACE STRATEGY & DESIGN**

# **Elevated**

### Elevated Workplace Design | Strategy

### Cheyo Rogers, Co-CEO

crogers@lightingenvironments.com 6464622480 https://www.poweredbyelevated.com/

Cutting-edge smart building software offering an innovative solution that enhances efficiency, sustainability, and the user experience.



## Quantra Technology Solutions Corporate Real Estate Data/Analytics/AI/ML

# Ganesh Kanagaraj|Founder and CEO|

ganesh@quantratech.com 3473950369 https://quantratech.com/

Quantra integrates tech and financial data to boost business success, streamlining IT and data management to save time, cut costs, and enhance competitiveness.



### RealFoundations Corporate Real Estate Data/Analytics/AI/ML

### Savannah Goldenberg, Presence Manager

savannah.baron@realfoundations.net 9492514145 http://www.realfoundations.net

RealFoundations is a global professional services firm focused on helping real estate companies in all market sectors make smarter, more profitable decisions.



# Turn big data into better action



# Questions become insights **80% faster** with Al-powered property management software

Connect your operations

Configure your experience

Take a Look

Control your outcomes

# **WORKPLACE STRATEGY & DESIGN**



## Altus Group Corporate Real Estate Data/Analytics/Al/ML

## Aviva Fink, Vice President, Global Marketing

contact-us@altusgroup.com 713-621-4343 https://www.altusgroup.com/

Leading-edge technology, advanced analytics and deep industry expertise: the on-demand asset, portfolio and fund intelligence you require to maximize outcomes.



## Apex Tigre Corporate Real Estate Data/Analytics/AI/ML

Rohan Bulchandani, Founder

marketing@retransform.com 214.358.4330 https://www.apexgroup.com/technology-platforms/apex-tigre/

Apex Tigre delivers proptech solutions, digital platforms, and managed services tailored to commercial, retail, residential, and corporate real estate.

# butlr

# Butlr Occupancy | Utilization

https://www.butlr.com/ Butlr the Leading AI Data Platform for Anonymous People Sensing.



## Cove Experience Platforms

https://www.cove.is/

Cove, we are on a mission to reimagine real estate through powerful technology and seamless experiences.

# essens父s

essensys Flexible Space Management Occupancy | Utilization Portfolio Optimization

## Connor Shugrue, Digital Marketing Manager

connor.shugrue@essensys.tech 203.231.8725 http://essensys.tech/

essensys provides software & integrated hardware to help leading real estate providers deliver flexible, connected, and digitallyenabled spaces in a hybrid world.



# GlobalDWS Collaboration Technologies

### Rami Wehbe, Co-Founder & CTO

rami.wehbe@globaldws.com +1 416-551-5479 http://www.globaldws.com/

GlobalDWS is an international systems integrator and a trailblazer when it comes to cognitive automation, service robots and Al. We enable the future of work.

# HqO

# HqO Experience Platforms

Courtney Hayes, Marketing Manager courtney.hayes@hqo.co 978.407.3545

https://www.hqo.com/

HqO is the industry's fastest growing tenant experience technology. We tackle the hardest challenges in commercial real estate and support your entire portfolio.

# **WORKPLACE STRATEGY & DESIGN**

# Juniper Square

## Juniper Square Portfolio Optimization

**Brandon Sedloff, Managing Director** brandon@junipersquare.com 415-841-2722 http://junipersquare.com

Juniper Square is transforming the private funds industry with easy-to-use software that streamlines fundraising, investment administration, and investor reporting.



## KODE Labs Portfolio Optimization

**Ben Dwyer, SVP of Global Sales** bendwyer@kodelabs.com https://kodelabs.com/

KODE Labs transforms the built environment through KODE OS, an open enterprise platform that seamlessly integrates building management, IoT, and operational systems.

# NAVIGATOR

## NavigatorCRE Corporate Real Estate Data/Analytics/AI/ML

**Rachel Martin, Director, Events and Marketing** rachel@navigatorcre.com https://www.navigatorcre.com/

NavigatorCRE simplifies data management and visualization with a patented cloud Data Warehouse that ingests data from nearly any source, structured or unstructured.



### Planon Corporate Real Estate Data/Analytics/AI/ML IWMS Occupancy | Utilization

Pauline Perenack, Marketing Director

pauline.perenack@planonsoftware.com 781.356.0999 https://planonsoftware.com/us/

Planon, a provider of Integrated Workplace Management Solutions (IWMS), enables customers to centralize and automate real estate & facilities management operations.



### PremiseHQ Corporate Real Estate Data/Analytics/AI/ML

https://premisesaas.com/

PremiseHQ SaaS automates complex data management across commercial and industrial properties to help their clients reduce operational costs, increase capitalization.

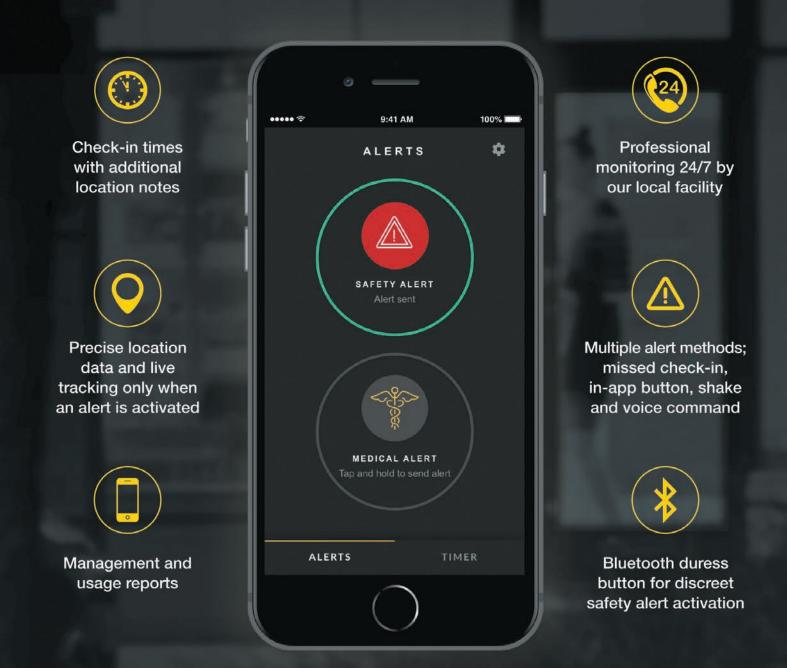
# PRODA

# PRODA

Corporate Real Estate Data/Analytics/AI/ML Portfolio Optimization

**Zach Toubman, Mr** ztoubman@proda.ai +44 (0) 203 740 3766 http://proda.ai/

PRODA automatically converts any rent roll data (Excel, PDFs, Yardi, MRI...) into the format you need. Used by Blackstone, Hines, Starwood, and 150+ other companies.



# We protect your lone workers.

WorkSafe Guardian provides your **lone workers** with **easy**, **smart and efficient 24/7 safety monitoring** from their smartphone, with advanced location tracking, welfare check-in and safety and medical alerts. With updated technology now offering voice command alerts the new WorkSafe Guardian app is the next evolution in lone worker safety. Specialising in Health Care, Real Estate, Aged Care, Government, Education, Manufacturing, Warehouse and Mining.



worksafeguardian.com sales@worksafeguardian.com

# **WORKPLACE STRATEGY & DESIGN**



Prophia Corporate Real Estate Data/Analytics/Al/ML

Kala Halbert, Director of Marketing kala@prophia.com 8002733283 https://www.prophia.com/

Prophia's AI powered lease abstraction delivers real-time insights for CRE, improving portfolio management, enhancing data accuracy, and reducing operational risk.

# 🐹 **r**zero

R-Zero Health/Wellness/DEI

### https://rzero.com/

R-Zero offers smart building technology that delivers real-time insights on optimizing indoor spaces to improve workforce productivity.

# RE LTY share

REALTY|share Corporate Real Estate Data/Analytics/AI/ML

Kevin Abel, Co-Founder kabel@realtyshare.net http://realtyshare.net/realcomm/

REALTY|share, a SharePoint solution that allows real estate owners and property managers to efficiently store and access propertycentric documents in property sites.



### Venn Experience Platforms

https://www.venn.com/

Secure Remote & Hybrid Work — Venn's Secure Enclave is purpose-built for security and compliance-driven organizations.



# Visitt Corporate Real Estate Data/Analytics/AI/ML

**Roei Friedberg, VP Sales and Partnerships** roei.friedberg@visitt.io 302-397-4703 https://visitt.io/

Al-Driven Building Operations Platform that empowers property teams by centralizing all CRE operations in one place.

# WellStat

# WellStat Health/Wellness/DEI

https://www.wellstat.io/

Leading PropTech company revolutionizing energy management and air quality solutions through advanced data analytics, IoT integration, & smart building technologies.



# ZenSpace

ZenSpace Flexible Space Management

# Ted Simon, Chief Revenue Officer

ted@zenspace.io +14155721260 http://www.zenspace.io

ZenSpace offers on-demand workspaces for business professionals and an opportunity to building owners to unlock revenue from underutilized spaces with our SmartPods.



www.optergy.com info@optergy.com Silverwater New South Wales Australia

# SMART BUILDINGS. SMARTER PORTFOLIOS.

Harness the power of your building's data to reduce emissions, increase tenant comfort and portfolio utilization.







# Partnership Approach

Our solutions are deployed in thousands of buildings worldwide, backed by our trusted channel partners.

# Hardware & Software

Our controllers, sensors and software make it easy to manage a diverse fleet of assets securely, from anywhere in the world.

# Global Reach

Established channel partners in Australia, South East Asia, Europe and North America.

# Vendor Agnostic, Open Protocols

Our solutions are designed to work with any BACnet compliant system, and provide exceptional flexibility and scalability for buildings and portfolios.

# Secure by Design

Built using modern architectures, our Building and Portfolio solutions are regularly tested by independent bodies.

# entroCIM

# Unlock the Power of Smart Facility Management

Wesco's entroCIM platform aggregates data from information technologies (IT), operational technologies (OT), sensors, building systems, subsystems and third-party applications – and instantly makes sense of it in one centralized dashboard.

- One login for command and control
- Reduce energy and maintenance costs
- Optimize environmental health and safety
- Improve operational efficiency
- Enhance fault detection and diagnostics (FDD)

# Transform your operations with entroCIM.

~	-	
.1	·	
×	)	)
× 2		
$\sim$		





270 million sq. ft. of monitored building space

30+ years of

platform innovation



5 million data records added daily

# Request a demo at Wesco.com/entrocim

