DISTECH CONTROLS

Distech Controls Solutions Suite

Connecting People with Intelligent Building Solutions for Better Health, Better Spaces, and Better Efficiencies
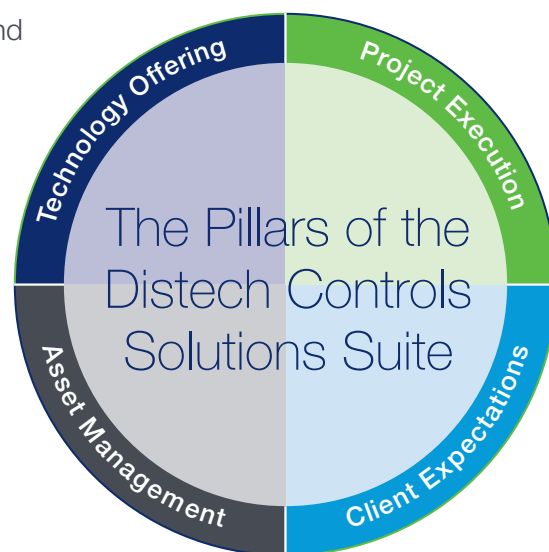
Who We Are and What We Do?

Distech Controls is the leading innovator in the building automation and HVAC sector. From research and development to manufacturing, and from apps and software to controller hardware, Distech Controls is at the forefront of smart building innovation.

Distech Controls solutions reshape the way you operate, work in, and experience spaces. Our mission is connecting people with advanced, open, and scalable building solutions while promoting better health, better spaces, and better efficiencies.

Technology Offering · Project Execution · Client Expectations · Asset Management

The Pillars of the Distech Controls Solutions Suite

Where and How Do We Do It?

With offices worldwide, Distech Controls boasts a proven track record of intelligent buildings, as well as an extensive, global distribution network of trained authorized System Integrators.

Distech global system integrator network enables successful installation and installation and local service capabilities to optimize building performance, space management, occupant productivity, and wellbeing across major vertical markets including healthcare facilities, commercial towers, university campuses, and hotels.

For more information, visit: www.distech-controls.com

Distech Controls Solution Suite
Where Technology and Services Meet Flexibility and Scalability

Technology Offering

- Open technology for a future-proof building portfolio
  - Interoperability with 3rd party solutions and legacy systems
  - Scalable solutions for campus/multi-site portfolio
  - IP connectivity for powerful data analytics
  - Developer portal tools and resources for easier solution integration into IoT world.
  - License-free programs and apps

Project Execution

- Open labor procurement:
  - Increased competitiveness: Receive multiple Distech Controls competitive bids on your projects
  - Centralized execution team to support standardization of turnkey projects across a campus or even the globe
  - National program management
  - Network system integration
  - Develop enterprise network solutions for deployment across a network of facilities
    - Standard database & graphical user interface (GUI) development
      - IT / network assistance

Technology Offering
- Technology standardization
- Solution lifecycle longevity
- System interoperability

Project Execution
- Turnkey procurement flexibility
- Execution standardization
- Pricing harmonization

Asset Management
- Operations and maintenance (O&M) standardization
- Operational efficiency
- Energy savings

Client Expectations
- Building health & trustworthiness
- Consistency & tenant satisfaction
- Co-creation & revenue generation

Asset Management

- Uniform, manufacturer-certified training
- Centralized monitoring allowing for a quick response anytime, anywhere
- Reduce OPEX and tenant costs by optimizing energy costs based on data and intelligent insights
- Energy management dashboarding

Client Expectations

- Touchless room control, indoor air quality dashboarding, and indoor wayfinding promote better building health and increased wellbeing of occupants.
- Superior tenant interface via customizable reporting tools
- Flexible solutions to meet technical requirements and budget constraints of your project
- Solutions for monetizing the building.
- Strategic 3rd-party partnerships with digital service companies to expand services and open new revenue streams
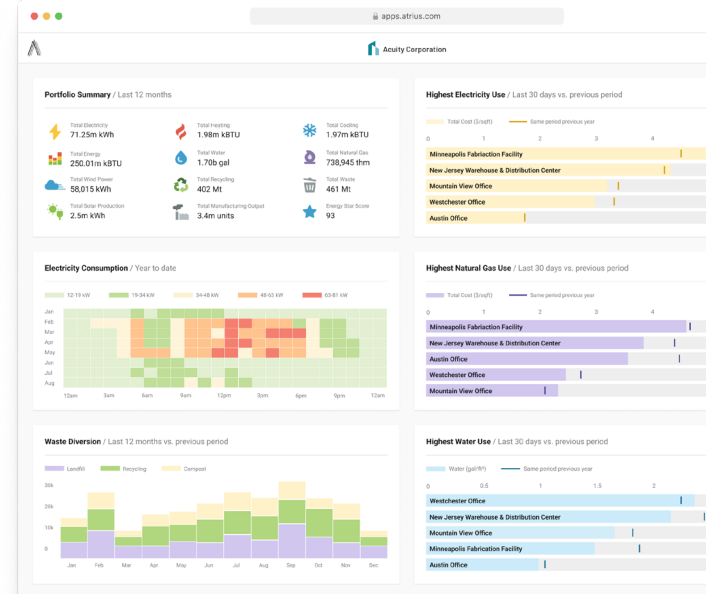
AcuityBrands.

Atrius Building Insights

One Solution for Energy Management and Sustainability Reporting at Scale

Take control of your energy and building data with better accuracy, transparency, and reporting. With Atrius Building Insights, energy and sustainability leaders spend more time working toward environmental goals than manually completing spreadsheets.

Distech Controls is proud to offer Atrius Building Insights to our customers as another tool for creating smarter, greener spaces.

Energy Management

- ✔ Automated "plug and play" energy and utility dashboards

- ✔ Proactive energy management with predictive baseline modeling and alerts

- ✔ Improved stakeholder transparency and engagement

- ✔ Standard and custom reports with rate structures for continual monitoring

- ✔ Capital project measurement and verification tracking using IPMVP Options A, B, & C

Sustainability Reporting

- ✔ **Automated carbon accounting:** Focus on mission-critical tasks by allocating scope assignments

- ✔ **Annual emission factor assignments:** Pre-set rates for year-end reports

- ✔ **Emissions library hub:** UK DEFRA, IPCC, eGRID, GHGP, and EPA Scope 1, 2, and 3 emission factors

- ✔ **Deeper visibility into total emission outputs:** View portfolio-wide trends and roll-up summary reports

- ✔ **Comprehensive reporting frameworks:** Single-format carbon outputs meet CDP, GRESB, SASB, and TCFD requirements

- ✔ **Meter-level scope assignments:** Set emissions factors to support market and location-based Scope 2 requirements

- ✔ **Meet IPCC reporting standards:** Annualize Global Warming Potentials for Rolled-up CO2E calculations

	Energy Management	Sustainability Reporting
Included with Atrius Building Insights		
Manual meter & bulk upload tools	✓	✓
Dashboards & storyboards	✓	✓
Data Management	✓	✓
Asset management & work orders	✓	✓
Energy Star Portfolio Manager (ESPM)	✓	✓
Baselines and forecasts	✓	✓
Alerts and notifications	✓	✓
Analytical rules engine	✓	✓
EMIS applications (heatmaps, load profile, etc.)	✓	✓
Tenant Management	✓	✓
Project measurement and verification	✓	✓
Utility rate & tariff engine	✓	✓
Portfolio level EMIS applications		✓
Emissions engine (Scope 1/2/3)		✓
Emissions reporting (CDP, TCFD, GRESB, etc.)		✓
Science-Based Target initiative (SBTi)		✓
Integrations		
Utility bills	✓	✓
Building automation data	✓	✓
Interval utility meter	✓	✓
Renewable energy		✓
Supply chain and ERP (Scope 3)		✓
Ordering Information		
Annual platform fee	SDIAT-BP-ED-1-105	SDIAT-BP-BI-SUS
Implementation (one-time fee)	SSDIAT-BP-BI-ED-SRV-IMP	SDIAT-BP-BI-SUS-SRV-IMP
Included buildings	1	Unlimited*
Included automated utility bills	5	5/ building
Included real time points	100	100/ building
Customer success services (recommended)	n/a	SDIAT-BP-BP-SUS-SRV-CSM-SLV
Clarifications	Annual recurring Subscription is priced per building for Energy Dashboards. If greater than 10 buildings, use Sustainability product.	Annual recurring Subscription includes the platform fee plus additional data services fee per building*. Included points are typical counts; additional bills and points available for cost. 3-year contract minimum.

Contact your RSM for a quote or visit **atrius.com/contact** to request a demo.

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