COCHRANE SUPPLY

Your Leading Smart Building Controls Supplier & Technology Solutions Provider.

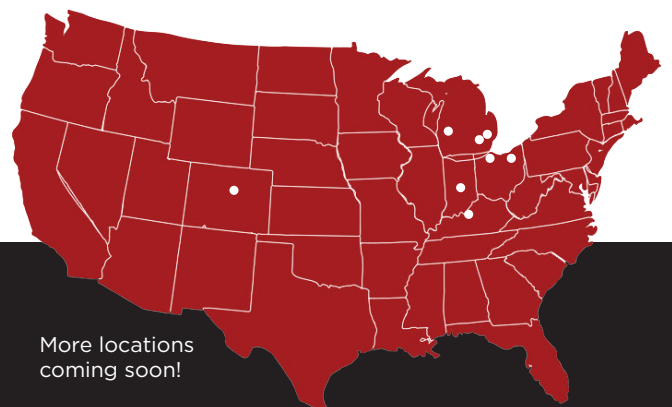www.cochranesupply.com

ABOUT COCHRANE SUPPLY & ENGINEERING

Cochrane Supply & Engineering was founded in 1967 and has grown into an internationally-recognized Smart Building Controls Supplier, including being named a Top 50 U.S. HVACR Distributor by Distribution Trends Magazine. Cochrane Supply is proud to be your source of building automation systems, HVAC controls, smart building technology, and building controls and services. With a best-in-class tech support team and dedicated training division, Cochrane Supply provides the resources and tools to help contractors, systems integrators, facility managers, technicians, engineers and more optimize their success in the industry.

Representing more than 100 of the industry's top manufacturers, Cochrane Supply's huge selection of products blend innovation and solutions for customized facility management and improved building efficiency when it comes to HVAC, security, energy, lighting, gas-detection, life safety and more. The company's customer-centric staff has been connecting integrated building systems to the internet for more than two decades, staying at the forefront of smart building solutions and leveraging the growing possibilities of the Internet of Things (IoT).

Cochrane Supply has been featured in top industry publications such as AutomatedBuildings.com, HVAC Insider, ControlTrends' ControlTalk NOW, ACHR News, Contractor Magazine, DBusiness Magazine, PHCP Pros, Mechanical Business, Contracting Business, IoT Idols Podcast and CAM Magazine (Construction Association of Michigan). Cochrane Supply is additionally honored to host a biennial Smart Building and Building Controls Conference known as Controls-Con. This fast-paced and resource-packed event includes educational programs, networking, a building automation trade show showcasing the latest innovative products, and more!

More locations coming soon!

YOUR LOCAL BRANCH

Cochrane Supply is pleased to provide *Products for Comfort, Safety, and Security.* With seven convenient locations, you get access to a huge product inventory, hardware support, a highly-trained staff, and a collaborative partnership. The result? The tools you need for system integrations, accomplishing new capabilities in buildings, getting an edge on your competition, and **growing your success** in the industry.

SOFTWARE SUPPORT

Cochrane's Software Support Services team has the extensive technical knowledge to provide quality support and development for a wide variety of hardware and software manufacturers. Services include tech support, software development, software licensing, consultation, product announcements, and much more.

TRAINING NEAR YOU

Through our comprehensive, world-class training programs, you will gain the knowledge you need to succeed. Class formats include virtual, in-person at one of our seven training facilities, or at your location. To view more details, or to browse a list of all upcoming Building Automation Systems (BAS) training courses, visit: www.cochranetechservices.com.

BUILDING AUTOMATION & HVAC LINE CARD

ACTi
Video Surveillance & Analytics

Acuity Brands
Lighting Controls

Adams Manufacturing
Ignition Modules

Advanced Controls, Inc.
Relays & Starters

AIPHONE
Intercom Solutions

Altronix
Security Power Solutions

ANT Technologies
Cloud-Based Project & Service Tracking

Antunes
Pressure Switches

Apollo (Air Products)
Fire Detection Systems

ASCO
Solenoid Valves

Automation Components, Inc.
BAS Sensors & Transmitters

AXIS Communications
Video Surveillance

BAPI
BAS Sensors & Transmitters

Barnes & Jones
Steam Traps & Repair Parts

BASO Gas Products LLC
Gas Valves, Pilots, Ignition Modules

Belimo
Actuators, Control Valves & BAS Sensors

Bell & Gossett
Pumps & Valves

Blue Ridge Technologies
Lighting Controls

Cleveland Controls
Prove, Measure, Control Air Flow

Conbraco (Apollo Valves)
Ball Valves & Safety Relief Valves

Connect-Air
Wire & Cable

Contemporary Control Systems
Networking & Controls

Crown Engineering
Electrodes, Flame Rods & Probes

Cyber Power
Power Protection Equipment

Danfoss
Radiator Sensors & Valves

Dell
Servers & PCs

DGLogik, Inc.
Custom Dashboards & Control Interface

Distech Controls
Building Controls, BAS Software & Field Components

Dongan Electric
Ignition Transformers & Inductors

Dormakaba
Door Locking Devices

Dwyer Instruments
Sensors, Transmitters & Test Instruments

Eagle X Pro
Bi-Polar Ionization

EasyIO
Building Controls

ecobee
WiFi Thermostats

Fireye
Flame Safeguard & Integrated Scanners

Functional Devices
RIB Relays, Current Sensors & Power

GC Valves
Water & Steam Valves

Greystone
BAS Sensors & Transmitters

Hankinson – SPX
Air Dryers

Heat Timer
Boiler and Hot Water Controls

HID Global
Card Readers & Solutions

Hoffman
Air Vents

Honeywell Analytics (Vulcain)
Gas Detection

Honeywell Building Technology
Building Controls, BAS Software & Field Components

Honeywell Genesis Cable
Wire & Cable

Honeywell Homes (Resideo)
Residential Comfort & Safety

Honeywell Thermal Solutions
Flame Safeguard & Combustion

IDEC
Relays

Infrared Cameras, Inc.
Temperature & Thermal Imaging

Intermatic (Grasslin)
Timer Controls

IPVideo Corporation
IoT Smart Sensing

Johnson Controls
Building Controls, BAS Software & Field Components

Kantech
Tyco Security Products & Access Control

KMC Controls
Building Controls, BAS Software & Field Components

Kodaro
System Integration Drivers for AX & N4

MA-Line
Tools, Wiring Accessories & Fittings

Mag Daddy
Magnetic J-Hooks, Bridle Rings & Cable Holders

Maxitrol
Gas Regulators, Selectra & Gas Filters

MaxLine Solutions
System Integration Drivers for AX & N4

McDonnell Miller
Boiler Controls, Flow Switches & Valves

Milestone
Video Surveillance

Neopsis
C-Bus Integration Devices

Neptronic
BAS Controls, Actuators & Valves

Norgas
Gas Regulators & Meters

ONICON
Flow & BTU Meters

Optigo Networks
Networks & BACnet Networking Tools

Phoenix Contact
Industrial Controls, Panel Accessories & Networking

Prolon Controls
Light Commercial Building Controls

Relevant Solutions (Intec Controls)
Gas Detection

RLE Technologies
Raised Floors & Airflow, Leak Detection, Monitoring/Integration

Safety Technology International, Inc. (STI)
Emergency Buttons & Security Protection

Saginaw Controls
Enclosures & Back Plates

Schneider Electric (Robertshaw & Barber Colman)
Building Controls, Lighting & Field Devices

Sensaphone
Remote Monitoring

Setra Systems
Humidity & Pressure Transducers

Siemens Combustion Controls
Flame Safeguard & Combustion

Siemens Landis
Building Controls & Field Devices

Seitron Americas
Combustion Analyzers

System Sensor
Smoke Detector Controls

TCS Basys Controls
Building Controls

Tekmar Controls
Boiler Controls

Testo
Combustion Analyzers

Tosibox
VPN Solutions

Totem
Cyber Security Compliance Services

Triatek
Fume Hood Controls

Tridium, Inc.
Building Automation & Security Software

United Enertech
Dampers, Louvers, Fans & Air Measuring

Vaisala, Inc.
Sensing Devices

Valley Tool & Design
Damper Accessories

Veris Industries
Energy Management Solutions

Viconics
Building Controls

Wattstopper by Legrand
Lighting Controls

Weiss Instruments
Temperature & Pressure Instruments

Westwood Products
Flame Rods & Igniters

White Rodgers
Building Controls

Yaskawa
Variable Frequency Drives

Striving to Make Customers Successful Since 1967.

> " Working with the friendly people at Cochrane Supply, all my experiences have been nothing but positive. Their counter staff is knowledgeable and fun, making ordering a breeze."
>
> -Shane P.

> " Cochrane Supply has been our go-to supplier for all things temperature controls. They have great training, great service and are always willing to help us find the proper solution."
>
> -Sidney B.

> " (Cochrane Supply) is a great company for all your building automation needs with a technical support group that is second to none."
>
> -Brad W.

> " I've used Cochrane Supply for 30+ years and will be using them on projects for another 30 years. They go over and above to help their customers succeed."
>
> -Jeff Y.

Conveniently-Located Cochrane Supply Branches
General Inquiry? Email sales@cochranesupply.com.

30303 Stephenson Hwy
Madison Heights, MI 48071
800.482.4894 (HQ)

25345 Plymouth Rd
Redford, MI 48239
313.387.3025

1058 Scribner Ave NW
Grand Rapids, MI 49504
800.306.5104

11501 Plantside Dr, Ste 1
Louisville, KY 40299
502.208.3640

1503 Brookpark Rd
Cleveland, OH 44109
216.465.3595

14 S Superior St
Toledo, OH 43604
419.243.1711

5347 W Raymond St
Indianapolis, IN 46241
463.900.4117

New Territory!
Denver, CO
720.735.9232

www.cochranesupply.com

COCHRANE TECHSERVICES

YOUR RESOURCES FOR BAS SUCCESS.

Supporting the building automation industry since 1978.

Cochrane Tech Services is comprised of a team of **Building Automation Systems (BAS) Trainers, Technical Support Experts, and Software Developers** to provide systems integrators, contractors, service technicians, facility managers and more with all of the resources and tools needed to achieve successful results in the BAS space. The team specializes in both virtual and in-person support, consultations and BAS instruction, providing convenience and flexibility to meet your needs in any scenario! Contact us today to see how we can support your success!

CONSULTATION & DEVELOPMENT SERVICES

Cochrane Tech Services offers consultation and development services to assist with building data-driven strategies, drivers and more to expand your service offerings while also improving safety and comfort for occupants while reducing energy usage. Our team's unrivaled best practice standardization, custom solutions and innovative job guidance will give you a competitive BAS edge.

TECHNICAL SUPPORT - THE BAS DOCTOR IS IN!

Our highly-experienced BAS Tech Team provides support on a wide variety of levels based on your needs. Enjoy direct access to dedicated assistance through one of the first online ticket support systems in the industry and / or premium one-on-one live support by phone, virtually, or in-person / on-site. Learn more by calling 248.591.3560 or email sales@cochranetechservices.com!

TRAINING COURSES & TUTORING SERVICES

Our team of trainers specializes in providing cutting-edge BAS instruction, certification courses and personalized tutoring sessions. From beginner-level education to advanced technical certification programs, we have the expertise needed to take BAS professionals to the next level and advance their careers regardless of experience. Choose from virtual, in-person, or on-site class options.

DEVELOPING BAS SOLUTIONS.

COCHRANE TECHSERVICES

Cochrane Tech Services and our team of developers have created a series of Niagara-compatible drivers to assist with providing new solutions and supporting your integration work in buildings. If you don't see a driver for an application you have in mind, please contact us at sales@cochranetechservices.com to discuss your needs and we can strategize on developing a custom option. With the openness of the Niagara Framework and our experience in building automation and management systems, our current and future drivers will be available as part of our resource offerings to fuel BAS success with new and innovative integration solutions for your buildings.

Custom Drivers Developed By Cochrane Tech Services:

N4 Google Calendar JACE Driver DR-CS-GCAL-J-N4 | List Price $500	Niagara JACE Connector for Google Calendar™. Link events from your Google Calendar into Niagara. Compatible with Niagara version 4.7 and higher.
N4 Google Calendar Supervisor Driver DR-CS-GCAL-S-N4 | List Price $1,250	Niagara Supervisor Connector for Google Calendar™. Link events from your Google Calendar into Niagara. Compatible with Niagara version 4.7 and higher.
Highcharts N4 JACE Driver DR-CS-HIGHCHARTS-J | List Price $500	Niagara Highcharts driver allows use of the robust interactive charting library in a Niagara JACE for versions 4.6 and higher.
Highcharts N4 Supervisor Driver DR-CS-HIGHCHARTS-SUP | List Price $750	Niagara Highcharts driver allows use of the robust interactive charting library in a Niagara Supervisor for version 4.6 and higher.
RIB WiFi N4 Driver DR-CS-RIBWIFI-N4 | List Price $500	Niagara driver to communicate to the RIBTW24B-WI-N4 and RIBTW2401B-WIUI-N4 WiFi controllers from Functional Devices. Compatible with Niagara version 4.7 and higher.
25 Live Driver DR-CS-25LIVE | List Price $500	TwentyFiveLive Driver 1.0.4 compatible with Niagara version 4.6 and higher.

niagara⁴